

Credit Control Manager – Morley, Leeds

Beijer Ref UK is a leading refrigeration and air conditioning wholesaler, with a strong presence across the UK and Ireland. We are committed to delivering high-quality products, expert support, and outstanding service to our customers.

We are looking for an experienced Credit Control Manager to lead our credit control and sales ledger function in a fast-paced, high-volume environment.

This is a key leadership role with real ownership and impact — ideal for someone who thrives on driving performance, managing risk, and leading a high-performing team.

The Role

Reporting to the Financial Controller, you will take full responsibility for cash collection, credit risk, and sales ledger performance across the business.

You will lead a team of 9 while also managing a portfolio of high-value and sensitive accounts, playing a critical role in protecting cash flow and supporting commercial decision-making.

What You'll Do

- Lead, manage, and develop a team of 6 Credit Controllers and 3 Sales Ledger Administrators
- Own and drive cash collection performance and aged debt reduction
- Monitor KPIs, analyse trends, and take action to improve performance
- Oversee allocation of the sales ledger across the team
- Approve new accounts, credit limits, and payment terms
- Make decisions on order release for customers outside agreed terms
- Negotiate and agree payment plans where required
- Manage high-value and sensitive customer accounts
- Ensure timely resolution of customer queries impacting payment
- Act as key contact for legal debt recovery and credit insurance matters
- Identify and implement improvements to processes and systems

What We're Looking For

- Proven experience in a Credit Control Manager or senior credit leadership role
- Experience managing teams in a high-volume environment
- Strong track record of improving cash collection and reducing aged debt
- Experience managing complex or high-value customer accounts
- Strong understanding of credit risk and debt recovery processes
- Confident decision-maker with strong commercial awareness
- Advanced Excel skills and strong analytical ability
- Excellent communication and stakeholder management skills

About You

You are a hands-on leader who can motivate and develop a team while still getting involved in the detail. You are commercially aware, confident making decisions, and focused on delivering results.

You build strong relationships, challenge where needed, and take ownership of performance.

What We Offer

- Competitive salary
 - 25 days holiday per year, increasing to 30 days after 5 years
 - Pension scheme and life assurance
 - Employee Assistance Programme
 - A collaborative, values-driven working environment
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Our Values

We live by our values every day — committed, united, engaged and straightforward. They guide how we work, make decisions and support each other and our customers.

Apply

Please submit your CV and cover letter to recruitment@beijerref.co.uk

We are an equal opportunity employer and welcome applications from all qualified individuals.